FV CONSULTING

COMMERCIAL & AI READINESS ASSESSMENT

What's holding growth back?

Let's take a closer look.

Your team is working hard, but revenue or margins are not moving as you hoped. FV Consulting helps you uncover growth opportunities, identify commercial bottlenecks and decide whether AI could help your team work more effectively.

START HERE

US$1,000

One-week diagnostic review

A focused first look at one agreed business area.

WHAT WE LOOK AT

Growth & margins	Products, pricing, pipeline, retention and customer value: where could commercial performance improve?
Execution & friction	Sales activity, handoffs, reporting and service delivery: where is the team getting stuck?
Practical AI readiness	Potential use cases and an initial view of data, systems, people and governance. Start with the business need.

WHAT YOU TAKE AWAY

A short findings brief with 3-5 prioritised opportunities and bottlenecks, an initial AI readiness view, and recommended 90-day priorities. A leadership readout helps you decide what to pursue, validate or defer.

SCOPE OF THE DIAGNOSTIC

Delivered remotely over five business days once agreed inputs are available. Includes a kickoff, up to three stakeholder interviews, a high-level review of existing information and one leadership readout. One agreed business area; no new research, detailed financial modelling or technical implementation.

NEXT PHASES | FROM US$5,000

Deeper commercial analysis, business cases, AI pilot planning or implementation roadmaps, scoped to your priorities. Each phase has a separate proposal and agreed fee. No obligation to continue after the diagnostic. Applicable taxes, travel and specialist delivery costs are additional if required and agreed.

Filifotu Va'ai | Former Hawaiian Telcom VP | US$165M B2B revenue responsibility

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